

### Information Memorandum

Date: July 27, 2018

To: All County Human Services Directors

From: Ann Rosales, Director - Division of Child Welfare

Regarding: Provider Rate Change for FY 2018-19

Keywords: Provider Rate

Number: IM-CW-2018-0035

The purpose of this memorandum from the Division of Child Welfare is to inform county departments of the change in base anchor rates for providers in FY 2018-19.

In the 2018 legislative session, the Department provided the Joint Budget Committee with a rate setting methodology developed by Public Consulting Group (PCG). The provider rate methodology was accepted and the first phase of \$14,583,334 was funded by the General Assembly for FY 2018-19 through Senate Bill 18-254 (SB 18-254). Through this legislation, it is the intent of the General Assembly that the rate methodology developed be fully implemented on or before June 30, 2022 through incremental rate increases. In this first phase of rate increases, all rates for Group Homes, Group Centers, and Non Accredited Residential Child Care Facilities will remain unchanged for this FY 2018-19. For Group Centers and Group Homes without a rate in Trails, historical and comparative data were used to determine the rate for FY 2018-19.

The following is a summary of provider rate components that will be changed by the Department in Trails, as well as contact information if you have any questions:

**Child Maintenance** - The child maintenance rate is \$36.36 per day for children of all ages. This was the average child maintenance rate as determined by PCG amongst six age ranges within PCG's report. This average rate provides equity and consistency whether a family foster home care provider is certified through a county department of human/social services or through a child placement agency. This rate already includes \$0.66 per day for respite services.

**Rate Negotiation** - Per SB 18-254, subject to rules promulgated by the state department and the rate methodology developed through PCG, for each child or youth placed in an out-of-home placement setting, a county is authorized to negotiate rates related to services and outcomes with licensed out-of-home placement providers. Counties are encouraged to negotiate rates for older youth, for mutual care placements, and any other circumstances in which additional services are being provided on behalf of children and youth in out of home care and in a county's custody.

It's important to note that current rule (12 CCR 2509-5; 7.406.1.II) already allows for a county to negotiate rates. In accordance with requirements outlined in SB 18-254, the Department will utilize the existing rule-making process to review existing rule and make revisions as necessary to ensure alignment with SB 18-254. SB 18-254 further states that if a county chooses to negotiate rates, the negotiated rate cannot fall below the base anchor rates established by the State Department.

If a county chooses to negotiate rates above the base anchor rates established by the State Department, the county must submit their alternate rate negotiation methodology for State approval. A county choosing to negotiate rates shall use a request for proposal (RFP) process to solicit bids from licensed out-of-home



placement providers that allows for adequate confidential competition and provides opportunities for competitive negotiations.

Regardless of whether or not a county chooses to negotiate rates, the attached form must be completed by the county and returned to the Department for review, through the individuals noted on the form, no later than September 1, 2018.

County negotiated rates will not be updated in Trails since these rates override State rates. Counties will be responsible for including the change for any negotiation or renegotiation of rates for RCCFs and CPAs in the Resource window of Trails. They must refresh Fiscal to ensure Trails captures the change.

**Rate Adjustments** - Counties are responsible for adjusting the rates in Trails for county supervised facilities (County Group Home Care, County Group Center Care, Receiving Home Care, and Shelter Care).

**Future Stakeholder Feedback** - The Department will be scheduling stakeholder meetings beginning in September 2018 to prepare to meet the following statutory requirement of SB 18-254.

“(d) On or before July 1, 2019, and each July 1 thereafter, the state department shall complete a review of the methodology by which counties evaluate and negotiate rates, services, and outcomes, and incentives with licensed out-of-home placement providers developed pursuant to this subsection (6) and any alternative methodology for which counties have approval from the state department to utilize. The methodology used is governed by rules promulgated by the state department pursuant to subsection (6)(b) of this section. In preparing for and conducting the review, the state department shall convene a group of persons representing the directors of county departments of human or social services and the licensed out-of-home placement provider community. On or before September 1 of each fiscal year, the group shall submit a report to the joint budget committee detailing any changes to the rate-setting methodology that results from the review conducted pursuant to this subsection (6)(d).”

Please contact Kelly Sawka, Division of Child Welfare Finance Unit Manager, with any questions at 303-866-4980 or at [kelly.sawka.co.us](mailto:kelly.sawka.co.us)

**Supersedes:** IM-CW-2018-0031 dated July 16, 2018

**Memo Website:** <https://sites.google.com/a/state.co.us/cdhs-memo-series/home>



<b>Child Placement Agency</b>	<b>Trails ID#</b>	<b>Admin Services</b>	<b>Admin Maintenance</b>	<b>Child Maintenance</b>	<b>FY 18-19 Daily Rates</b>
A KIDS HOPE HOMES INC.	1531474	\$4.62	\$30.93	\$36.36	\$71.91
A NEW WORLD	1621990	\$4.33	\$28.97	\$36.36	\$69.66
ADOPTION OPTIONS	45078	\$4.33	\$28.97	\$36.36	\$69.66
ALOHA	1702755	\$4.62	\$30.93	\$36.36	\$71.91
ARIEL CLINICAL SERVICES	90205	\$4.71	\$31.54	\$36.36	\$72.61
BETHANY CHRISTIAN SERVICES	45514	\$4.33	\$28.97	\$36.36	\$69.66
BRIDGES CHILD PLACEMENT AGENCY	1980	\$4.33	\$28.97	\$36.36	\$69.66
CATHOLIC CHARITIES	45071	\$4.33	\$28.97	\$36.36	\$69.66
CATHOLIC CHARITIES OF CENTRAL COLORADO	63384	\$4.33	\$28.97	\$36.36	\$69.66
CGL-CPA, LLC	1615382	\$8.70	\$58.19	\$36.36	\$103.25
COURAGE COMMUNITY FOSTER CARE	1621587	\$4.33	\$28.97	\$36.36	\$69.66
DENVER AREA YOUTH SERVICES	45069	\$7.42	\$49.64	\$36.36	\$93.42
DUNGARVIN, COLORADO INC.	1547661	\$4.71	\$32.09	\$36.36	\$73.16
FAMILY RESOURCE NETWORK	1508602	\$4.42	\$29.60	\$36.36	\$70.38
GRIFFITH CENTERS FOR CHILDREN - CHINS UP	1510565	\$4.33	\$28.97	\$36.36	\$69.66
HOPE AND HOME	29867	\$4.33	\$28.97	\$36.36	\$69.66
HOPE HOUSE PUEBLO	1622097	\$4.33	\$28.97	\$36.36	\$69.66
KIDS CROSSING	79752	\$4.62	\$30.93	\$36.36	\$71.91
LOVE IS TRINITY	1691137	\$4.64	\$31.09	\$36.36	\$72.09
LUTHERAN FAMILY SVCS ROCKY MNT. (LFSRM)	45080	\$4.33	\$28.97	\$36.36	\$69.66
MAPLE STAR COLORADO	90967	\$4.33	\$28.97	\$36.36	\$69.66
MOUNT SAINT VINCENT	1676598	\$4.33	\$28.97	\$36.36	\$69.66
NEW HORIZONS FC	1538044	\$4.33	\$28.99	\$36.36	\$69.68
NEW START YOUTH SERVICES LLC	1528224	\$4.67	\$31.25	\$36.36	\$72.28
NIGHTLIGHT CHRISTIAN ADOPTIONS - CPA	1590226	\$4.33	\$28.97	\$36.36	\$69.66
PARKER PERSONAL CARE HOMES INC	1512100	\$4.71	\$32.09	\$36.36	\$73.16
PLACE ORCHARD	1639158	\$4.33	\$28.97	\$36.36	\$69.66
QUALITY LIFE SERVICE L.L.C.	32066	\$7.24	\$48.46	\$36.36	\$92.06
ROCKY MOUNTAIN KIDS	1593378	\$4.62	\$30.93	\$36.36	\$71.91
SAVIO HOUSE	37330	\$6.36	\$42.56	\$36.36	\$85.28
SMITH AGENCY INCORPORATED	44882	\$7.16	\$47.91	\$36.36	\$91.43
SPECIAL KIDS/SPECIAL FAMILIES	43184	\$4.33	\$28.97	\$36.36	\$69.66
SPECIALIZED ALTERNATIVES FOR FAMILY AND YOUTH	1662183	\$10.93	\$73.11	\$36.36	\$120.40
THE INSTITUTE FOR ATTACHMENT AND CHILD DEVELOPMENT	45165	\$4.33	\$28.97	\$36.36	\$69.66
THIRD WAY CENTER FOSTER HOMES	1559499	\$11.30	\$75.66	\$36.36	\$123.32
TOP OF THE TRAIL INC	28112	\$4.33	\$28.99	\$36.36	\$69.68
WHIMSPIRE CHILD PLACEMENT AGENCY	19562	\$5.08	\$33.96	\$36.36	\$75.40

<b>Group Home</b>	<b>Trails ID#</b>	<b>Admin Services</b>	<b>Admin Maintenance</b>	<b>Child Maintenance</b>	<b>FY 18-19 Daily Rates</b>
ARIEL SPRITE HOUSE	1643047	\$16.28	\$74.42	\$15.37	\$106.07
A BETTER WAY	1621890	\$77.74	\$10.32	\$15.00	\$103.06
A KIDS HOPE	1531611	\$7.85	\$18.23	\$101.41	\$127.49
BIET SHALOM	1553199	\$66.56	\$109.08	\$15.45	\$191.09
CORTINEZ FIELD OF DREAMS	74864	\$72.21	\$2.89	\$15.22	\$90.32
GEMS AND JEWELS	1639923	\$15.53	\$30.68	\$28.74	\$74.95
GLORY GROUP HOME AURORA	1585302	\$23.27	\$13.63	\$73.32	\$110.22
HAVEN HOUSE	1594654	\$70.58	\$8.84	\$15.45	\$94.87
HELPING HANDS	1551132	\$23.72	\$7.90	\$62.32	\$93.94
HOUSE OF HEALING	1709708	\$15.53	\$30.68	\$28.74	\$74.95
HUDSON GROUP HOME	1623469	\$15.40	\$13.24	\$34.53	\$63.17
KISMET HOUSE	1630179	\$15.40	\$13.24	\$34.53	\$63.17
La Mar PLACE	1534441	\$81.71	\$3.69	\$15.22	\$100.62
MITHCHELL GROUP HOME	11967	\$17.32	\$40.24	\$15.22	\$72.78
PROMISED LAND GROUP HOME	16471	\$73.59	\$3.15	\$15.22	\$91.96
ROBINSON GROUP HOME	1538302	\$17.32	\$40.24	\$15.22	\$72.78

<b>Group Center</b>	<b>Trails ID#</b>	<b>Admin Services</b>	<b>Admin Maintenance</b>	<b>Child Maintenance</b>	<b>FY 18-19 Daily Rates</b>
ALL HANDS IN	1686513	\$15.32	\$30.26	\$28.34	\$73.92
ASCEND	1705635	\$15.53	\$30.68	\$28.74	\$74.95
ALOHA GROUP HOME	1692953	\$35.86	\$88.21	\$15.22	\$139.29
ALOHA KEIKI	1703085	\$0.01	\$0.01	\$0.01	\$0.03
BLUE RIVER CENTER	1548193	\$10.63	\$88.05	\$15.45	\$114.13
BRIDGEWAY GROUP HOME	1644205	\$16.48	\$4.82	\$25.52	\$46.82
BRIGHTER PATHWAYS II	1693759	\$15.53	\$30.68	\$28.74	\$74.95
CANDI'S HOUSE	1652108	\$0.23	\$20.39	\$38.39	\$59.01
CARR GROUP CENTER FOR GIRLS	1548445	\$34.20	\$20.73	\$104.77	\$159.70
CARRADINE CENTER II	1621801	\$23.58	\$79.79	\$69.35	\$172.72
CORNERSTONE SPECIALIZED GROUP CENTER	1707380	\$15.53	\$30.68	\$28.74	\$74.95
DIAMONDS IN THE ROUGH	1686516	\$15.53	\$30.68	\$28.74	\$74.95
DREWS PLACE	1613088	\$28.63	\$7.94	\$77.49	\$114.06
EVERGREEN GROUP CENTER	61317	\$35.86	\$88.21	\$15.22	\$139.29
FUTURE BOUND	1599810	\$78.87	\$13.94	\$15.45	\$108.26
GRIFFITH CENTERS FOR CHILDREN	1531601	\$61.84	\$53.89	\$15.45	\$131.18
HOPE HOUSE	1622097	\$13.05	\$98.41	\$0.01	\$111.47
JC'S JOURNEY INC. A HOME FOR GIRLS	1548844	\$16.67	\$7.35	\$96.86	\$120.88
JEREMIAH 29	1619041	\$18.22	\$0.12	\$14.60	\$32.94
LEGACY HOUSE	1650921	\$16.48	\$6.85	\$64.34	\$87.67
LGC I-VINE	1620241	\$8.84	\$23.65	\$97.40	\$129.89
LGC II-MARION ST.	1619053	\$9.13	\$24.94	\$107.83	\$141.90
LGC III-WILLIAMS ST.	1620076	\$9.01	\$24.12	\$99.35	\$132.48
NEVADA HOUSE GROUP HOME	1599808	\$75.23	\$20.85	\$15.45	\$111.53
PLACE ORCHARD	1639158	\$11.00	\$16.83	\$75.13	\$102.96
PROSPECT YOUTH HOME	1543863	\$32.54	\$19.79	\$70.75	\$123.08
RITE OF PASSAGE/JEFFCO SGC	1698196	\$0.00	\$0.00	\$232.03	\$232.03
SAFE LANDING	1541496	\$80.46	\$4.19	\$15.22	\$99.87
THE DAISY CENTER	1565168	\$13.94	\$88.05	\$15.45	\$117.44
TURNING LIGHTS	1621806	\$24.86	\$76.28	\$15.45	\$116.59

Accredited Residential Child Care Facilities Providing Mental Health Services		Trails ID#	Admin Services	Admin Maintenance	Child Maintenance	FY 18-19 Daily Rates
DENVER CHILDRENS HOME	49551	\$21.81	\$17.89	\$179.27	\$218.97	
DEVEREUX CLEO WALLACE CENTER AT WESTMINSTER	39794	\$21.81	\$17.89	\$179.27	\$218.97	
GRIFFITH CENTER COLORADO SPRINGS	39212	\$21.81	\$17.89	\$179.27	\$218.97	
JEFFERSON HILLS	88459	\$21.81	\$17.89	\$179.27	\$218.97	
JEFFERSON HILLS-AURORA	12284	\$21.81	\$17.89	\$179.27	\$218.97	
MOUNT SAINT VINCENTS HOME	45174	\$21.81	\$17.89	\$179.27	\$218.97	
SAVIO HOUSE	48170	\$21.81	\$17.89	\$179.27	\$218.97	
SHILOH CENTER FOR YOUTH	1588986	\$21.81	\$17.89	\$179.27	\$218.97	
SHILOH HOUSE	54169	\$21.81	\$17.89	\$179.27	\$218.97	
SHILOH HOUSE - ADAMS CAMPUS	1528492	\$21.81	\$17.89	\$179.27	\$218.97	
SHILOH HOUSE - ESTES	20335	\$21.81	\$17.89	\$179.27	\$218.97	
SHILOH HOUSE - LONGMONG CAMPUS	1539982	\$21.81	\$17.89	\$179.27	\$218.97	
SHILOH HOUSE - YARROW	70967	\$21.81	\$17.89	\$179.27	\$218.97	
SOUTHERN PEAKS REGIONAL TREATMENTCENTER	1526789	\$21.81	\$17.89	\$179.27	\$218.97	
TENNYSON CENTER AT COLORADO CHRISTIAN HOME	1529814	\$21.81	\$17.89	\$179.27	\$218.97	
THIRD WAY CENTER - BANNOCK	1507881	\$21.81	\$17.89	\$179.27	\$218.97	
THIRD WAY CENTER - LINCOLN	77810	\$21.81	\$17.89	\$179.27	\$218.97	
THIRD WAY CENTER - LOWREY	1547437	\$21.81	\$17.89	\$179.27	\$218.97	
THIRD WAY CENTER - PONTIAC	65346	\$21.81	\$17.89	\$179.27	\$218.97	
THIRD WAY CENTER - YORK	49487	\$21.81	\$17.89	\$179.27	\$218.97	
TURNING POINT - MATTHEWS RESIDENTIAL	45179	\$21.81	\$17.89	\$179.27	\$218.97	
TURNING POINT - PROSPECT	1616504	\$21.81	\$17.89	\$179.27	\$218.97	

<b>Non-Accredited Residential Child Care Facilities Providing Mental Health Services</b>	<b>Trails ID#</b>	<b>Admin Services</b>	<b>Admin Maintenance</b>	<b>Child Maintenance</b>	<b>FY 18-19 Daily Rates</b>
AHFY GREELEY	2016	\$28.24	\$102.05	\$61.70	\$191.99
ATTENTION HOMES - CHASE HOUSE	11679	\$78.89	\$42.68	\$15.22	\$136.79
ARAPAHOE HOUSE STEPWISE	88692	\$39.61	\$130.30	\$22.08	\$191.99
DALE HOUSE PROJECT 24	1502911	\$79.91	\$23.78	\$15.22	\$118.91
DALE HOUSE PROJECT 802	1502990	\$79.91	\$23.78	\$15.22	\$118.91
FAMILY FIRST CHILDRENS CENTER	57632	\$121.25	\$25.95	\$15.22	\$162.42
FOREST HEIGHTS LODGE	45558	\$30.70	\$0.00	\$57.75	\$88.45
GATEWAY RESIDENTIAL PROGRAM-DELTA	1609500	\$29.52	\$61.30	\$64.76	\$155.58
GATEWAY RESIDENTIAL PROGRAM-GRAND JUNCTION	1608993	\$34.46	\$75.26	\$76.01	\$185.73
HILLTOP RESIDENTIAL YOUTH SERVICES (RYS)	96474	\$21.57	\$10.46	\$156.24	\$188.27
MIDWAY YOUTH SERVICES	44002	\$14.64	\$117.67	\$22.88	\$155.19
MOUNTAIN STATES CHILDRENS HOME INC	45115	\$3.53	\$17.83	\$15.22	\$36.58
RIDGE VIEW YOUTH SERVICES	1565507	\$17.88	\$21.90	\$116.16	\$155.94
SERENITY CHILDRENS HOME	96482	\$21.09	\$51.48	\$15.43	\$88.00
SOUTHERN PEAKS REGIONAL TREATMENTCENTER	1526789	\$21.81	\$17.89	\$179.27	\$218.97
SYNERGY	49488	\$18.56	\$23.51	\$118.14	\$160.21
ROBERT A. BROWN CENTER FOR YOUTH	1500500	\$6.96	\$96.75	\$15.22	\$118.93
ROUND UP FELLOWSHIP III	45211	\$19.60	\$54.93	\$15.22	\$89.75
ROUNDUP FELLOWSHIP V	45212	\$24.63	\$54.93	\$15.22	\$94.78

County Foster/Kinship Care	
County Name	Child Maintenance
ADAMS	\$36.36
ALAMOSA	\$36.36
ARAPAHOE	\$36.36
ARCHULETA	\$36.36
BACA	\$36.36
BENT	\$36.36
BOULDER	\$36.36
BROOMFIELD	\$36.36
CHAFFEE	\$36.36
CHEYENNE	\$36.36
CLEAR CREEK	\$36.36
CONEJOS	\$36.36
COSTILLA	\$36.36
CROWLEY	\$36.36
CUSTER	\$36.36
DELTA	\$36.36
DENVER	\$36.36
DOUGLAS	\$36.36
EAGLE	\$36.36
EL PASO	\$36.36
ELBERT	\$36.36
FREMONT	\$36.36
GARFIELD	\$36.36
GILPIN	\$36.36
GRAND	\$36.36
GUNNISON	\$36.36
HUERFANO	\$36.36
JEFFERSON	\$36.36
KIOWA	\$36.36
KIT CARSON	\$36.36
LA PLATA	\$36.36
LAKE	\$36.36
LARIMER	\$36.36
LAS ANIMAS	\$36.36
LINCOLN	\$36.36
LOGAN	\$36.36
MESA	\$36.36
MINERAL	\$36.36
MOFFAT	\$36.36
MONTEZUMA	\$36.36
MONTROSE	\$36.36
MORGAN	\$36.36
OTERO	\$36.36
PARK	\$36.36
PHILLIPS	\$36.36
PITKIN	\$36.36
PROWERS	\$36.36
PUEBLO	\$36.36
RIO BLANCO	\$36.36
RIO GRAND	\$36.36



ROUTT	\$36.36
SAGUACHE	\$36.36
SAN JUAN	\$36.36
SAN MIGUEL	\$36.36
SEDGWICK	\$36.36
SUMMIT	\$36.36
TELLER	\$36.36
WASHINGTON	\$36.36
WELD	\$36.36
YUMA	\$36.36

County \_\_\_\_\_  
Contact \_\_\_\_\_  
Fiscal Year 2018 -19

## Rates, Services and Outcomes Negotiation Methodology Form

Staff Manual Volume 7, 7.406.1 (12 CCR 2509-5) promulgated rules referred to in statute.

Please address each process and policy and submit to the State Department by September 1, 2018.

1. Does this county negotiate rates with providers?

\_\_\_ No, \_\_\_\_\_ County will use the base anchor rates available in Trails for all State certified providers.

\_\_\_ Yes, \_\_\_\_\_ County will negotiate rates for the fiscal year 2018-19. Please complete the questions below.

2. Subject to available appropriations, a county negotiates provider rates by either a request for proposal process or other methodology that is submitted at least annually to and approved by the State and includes the following:

1. The instrument(s) that will be used to identify and document the needs of the child.
2. The process for documentation of provider participation and agreement regarding:
  - a. The needs of the child and the services that are going to be delivered.
  - b. Services that will be provided for the payment.
  - c. Outcomes to be achieved.
3. The county's policy for:
  - a. Determining the timeframes for negotiation or re-negotiation of rates, services, and outcomes.
  - b. Discussion of legislated provider rate increases in negotiation or re-negotiation of rates services, and outcomes.
  - c. Actions to be taken if services are not delivered or outcomes are not met.
4. Procedure for renegotiating rates, services and outcomes if a county is required to reduce expenditures as part of an overall budgetary expenditure reduction policy. Address how the county will renegotiate rates, services, and outcomes so as to mitigate possible negative consequences for children in placement at the time of the reduction of rates and for children newly placed.

Please send an **electronic** copy of this form and any accompanying documentation to:

Gerri Duran-Wolfe at [Gerri.Duran-Wolfe@state.co.us](mailto:Gerri.Duran-Wolfe@state.co.us) and James Fiala at [James.Fiala@state.co.us](mailto:James.Fiala@state.co.us)